

# Geographical locations **Asia**

## Service Countries

- Mainland China
- Hong Kong
- Indonesia
- Macau
- Malaysia
- Philippines
- Singapore
- Thailand
- Vietnam

## Products Available

- Ding and Dent (SMART Repair)
- Finance GAP
- Motor Insurance
- Motor Trade
- Payment Protection
- Replacement Vehicle
- Return to Invoice
- Tyre and Alloy Insurance
- Warranty

## Options available

- Partial Loss Excess Reimbursement
- Roadside Assistance
- OEM Parts

## Preferred Segments

- Automotive Finance and Leasing Companies
- Banks
- Distributors and Dealers
- Manufacturers

## Distribution Channels

- Bancassurance
- Point of Sale

## Key Contacts

Euan Littleford  
 Business Manager, Asia  
 euan.littleford@qbe.com

The demographic, fiscal and regulatory factors in Asia Pacific are increasing competitive strain on the automotive sector, driving the need for product differentiation and greater end-user service levels.

With the collective input and expertise of QBE and our partners, QBE is committed to creating industry best practices whilst delivering the best content and coverage to our customers.

QBE's auto-related insurance product suite is unequalled in the Asia Pacific region.

	Mainland China	Hong Kong	Indonesia	Macau	Malaysia	Philippines	Singapore	Thailand	Vietnam
Ding and Dent (SMART Repair) (1)		✓	✓	✓	✓	✓	✓	✓	✓
Finance GAP (2)	(3)	✓	✓	✓	✓	✓	✓	✓	✓
Motor Insurance		✓	✓	✓	✓	✓	✓	✓	✓
Motor Trade		✓	✓	✓	✓	✓	✓	✓	✓
Payment Protection (1)		✓	✓	✓	✓	✓	✓	✓	✓
Return To Invoice (1)		✓	✓	✓	✓	✓	✓	✓	✓
Tyre and Alloy Insurance		✓	✓	✓	✓	✓	✓	✓	✓
Vehicle Replacement (1)		✓	✓	✓	✓	✓	✓	✓	✓
Warranty (1)	✓	✓	✓	✓	✓	✓	✓	✓	✓

(1) Danni POS system used

(2) Can be offered as a Takaful product

(3) Subject to business case

